



JOB VACANCY ANNOUNCEMENT

The Missouri Soybean Merchandising Council (MSMC) is a statewide, farmer-led organization working to improve opportunities for Missouri soybean farmers through a combination of research, outreach, education and market development efforts supported by the soy checkoff.

The Missouri Corn Merchandising Council (MCMC) was formed in 1984 after a referendum was passed to establish a one-half cent per bushel corn checkoff. Missouri growers voted in 2008 to increase the checkoff to one cent per bushel, strengthening investments in the development and expansion of corn markets, educating customers, and exploring new research opportunities.

Conservation Programs Manager

Location:

MSMC & MCMC offices - Jefferson City, Mo.

Position Description:

This full-time employee will work jointly with the Missouri Corn Merchandising Council and Missouri Soybean Merchandising Council helping grow and manage conservation and sustainability programs.

The position will develop and oversee efforts that promote soil, water, and wildlife conservation approaches to Missouri corn and soybean farmers. A key objective will be to increase grower and/or landowner awareness and education about on-farm conservation and natural resources management strategies, seeking to increase the scale and/or rate of conservation practice delivery and adoption by row crop farmers in Missouri. Program efforts will also seek to integrate and connect the benefits of soil, water and wildlife conservation into a farm's agronomic and economic goals. The employee will collaborate efforts and activities closely with strategic conservation partners, including the USDA Natural Resources Conservation Service and the Missouri Department of Conservation.

Ideal candidates will have prior experience or familiarity in agronomic and conservation strategies that reduce nutrient and soil loss, improve water quality and soil health, implement the 4Rs, and improve wildlife and pollinator habitat. Prior experience or familiarity with state and federal agricultural cost-share programs or certification as a Certified Crop Advisor (CCA), as a USDA Technical Service Provider or other related field is preferred.

Specific Responsibilities:

- Develop, manage and assist in Council supported conservation activities, programs and projects.
- Schedule and organize conservation-related field days, meetings and events.
- Develop, manage and/or coordinate communications around conservation to farmers.
- Provide guidance, support and advise to partners, co-workers, and the Councils on conservation and agronomic issues.
- Work with partners to develop promotion and outreach materials tailored to farmers.
- Develop and maintain trusting relationships with farmers and partners.
- Represent Councils at meetings, events and conferences.
- Report progress and project needs to staff directors and conservation partners.
- Other duties as assigned by the executive director.

Qualifications:

- Four-year college degree required, preferably in agronomy or crop/soil science. Also considered will be degrees in agriculture or ag business, natural resource management, communications or other related fields.
- Strong desire to work with landowners, farmers and partners on increasing and advancing agricultural conservation and sustainability.
- Knowledge and experience around corn and soybean production as well as conservation and agronomic practices.
- At least two or more years of experience in project or program management and implementation.
- Strong writing and communication skills required. Public speaking is expected.
- Ability to create and maintain professional working relationships.
- Be a self-motivated, ambitious and passionate individual who strives for excellence and delivers quality and consistent work.

Expectations:

- Committed to work effectively as a team.
- Adherence and commitment to company policies, procedures, mission, vision and values.
- Maintain a valid Missouri driver's license.
- Maintain a positive and respectful attitude.
- Communicate regularly with supervisor and team members.
- Consistently report to work on time prepared to perform duties of position.
- Commit to continuous professional development as necessary to fulfill job duties.
- Conduct overnight travel when necessary, both within and out of state.
- Work over weekends when necessary.
- Able to do occasional heavy lifting (50-100 pounds), loading and bending.

How to Apply:

Please submit your application to:

Missouri Corn Merchandising Council
3118 Emerald Lane
Jefferson City, Missouri 65109

or by email to dsteen@mocorn.org

A complete application should include a cover letter that outlines your interest in the position and your qualifications along with a detailed resume and preferably three references. For more information about the position, please contact Darrick Steen at 573-280-0468 or by email at dsteen@mocorn.org.